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THE LIST

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Largest employee benefits firms Ranked by local FTE¹ employees in the employee benefits division

RANK / PRIOR YEAR	COMPANY ADDRESS PHONE WEB SITE	LOCAL FTE ¹ EMPLOYEE BENEFITS EMPLOYEES LOCAL EMPLOYEES	2008 REVENUE: LOCAL TOTAL	SAMPLE OF SERVICES	TOP LOCAL EXECUTIVE(S) HEADQUARTERS
1 1	Magellen Health Services 14100 Magellen Plaza, St. Louis, Mo. 63043 (314) 387-4000 www.magellenhealth.com	1,424 1,424	DD DD	behavioral care management, public sector programs, employee assistance programs	Gary Anderson Avon, Conn.
2 3	Towers Perrin 101 S. Hanley Road, St. Louis, Mo. 63105 (314) 719-5900 www.towersperrin.com	85 105	DD DD	employee benefits consulting, compensation and rewards consulting, work force strategy	Craig Kaintz Stamford, Conn.
3 5	Buck Consultants, an ACS Co.² 231 S. Bemiston Ave., Suite 400, St. Louis, Mo. 63105 (314) 725-0114 www.buckconsultants.com	80 80	DD DD	pension actuarial, health and welfare, communications, executive compensation, human resources outsourcing	David Giuntoli Sanford, N.Y.
4 2	Mercer 701 Market St., Suite 1100, St. Louis, Mo. 63101 (314) 588-2500 www.mercer.com	75 80	DD DD	retirement, health and benefits actuarial and consulting services, communication, compensation, human capital	Steve Douglas New York, N.Y.
5 NM	Lockton Cos. 3 CityPlace Drive, Suite 900, St. Louis, Mo. 63141 (314) 432-0500 www.lockton.com	73 122	DD \$786,800,000	health and welfare consulting, compensation consulting, retirement planning and consulting	Kevin McDaniel Kansas City, Mo.
6 8	The Cornerstone Insurance Group Inc. 721 Emerson Road, St. Louis, Mo. 63141 (314) 373-2900 www.cornerstoneinsurancegroup.com	60 60	DD DD	employee benefits and human resource plan design and consulting, cafeteria, HRA, HSA plan administration	Richard Steinbaum, Cody Wilson St. Louis
* 7 7	MRCT Benefits Plus 230 S. Bemiston, Suite 900, Clayton, Mo. 63105 (314) 727-5522 www.mrctbenefitsplus.com	59 59	DD DD	health and welfare consulting, wellness, human resources, benefit Web sites, communication, education, retirement	William Comfort, William Maher St. Louis
8 4	The Blue Chip Consortium LLC 8460 Watson Road, St. Louis, Mo. 63119 (314) 525-2502 none	56 81	DD DD	benefit consulting, wellness program design, benefit communication, insurance brokerage	David Watson St. Louis
9 6	Aon Consulting 8182 Maryland Ave., St. Louis, Mo. 63105 (800) 993-6336 www.aon.com	55 135	DD DD	benefits consulting, talent acquisition, leadership development, administration	Paul Schultes Chicago, Ill.
9 10, tied	J.W. Terrill Benefit Services Inc. 825 Maryville Centre Drive, Suite 200, Chesterfield, Mo. 63017 (314) 594-2700 www.jwtterill.com	55 150	DD DD	benefits consulting, human resource consulting, retirement plan consulting, wellness plan management, benefits administration and outsourcing	Lynda Baris, Andrew Thome St. Louis
11 10, tied	Holmes Murphy & Associates 7777 Bonhomme, St. Louis, Mo. 63105 (314) 678-6400 www.holmesmurphy.com	50 50	\$5,000,000 \$90,000,000	employee benefits and risk management consulting and brokerage services	Matthew McGrath Des Moines, Iowa

NOTES

Local is defined as St. Louis, St. Charles, Lincoln, Warren, Franklin and Jefferson counties and the city of St. Louis in Missouri; and Jersey, Madison, Clinton, St. Clair, Calhoun, Macoupin, Bond and Monroe counties in Illinois.

1. FTE stands for full-time equivalent.
 2. Buck Consultants, an ACS Co., aquired LiveWire, a privately-owned employee communications company, in May 2009.

DD — declined to disclose
 NM — not meaningful

Source: the listed companies

*MRCT Benefits Plus is the DBA for Maher Rosenheim Comfort & Tabash LLC

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